

Wheeler Business Consulting's Leasing School

What will you receive for your \$14,500.00 investment?

You will receive a comprehensive leasing/financing program with a five day training class and all the necessary tools to start your own lease brokerage operation. Wheeler Business Consulting is providing a in-depth personalized foundation on all aspects of the lease/finance business so that you are best prepared to maximize your income in all economic climates. The school is just the beginning; Wheeler Business Consulting will provide ongoing training and back-room support to ensure your future success. Although the investment is significant, there are no additional ongoing fees or royalties.

Pre- Screening: Wheeler Business Consulting is only interested in individuals who have the aptitude for success. Therefore, before you even spend a dollar, we will help you evaluate the opportunity and determine if the leasing/financing industry is "RIGHT" for you.

Professional Comprehensive Five-day Training: Your investment includes accommodations and meals during a five day training course taught by Scott Wheeler; a 27 year veteran in the leasing/financing industry, and a Certified Leasing Professional (CLP) . The five day course is one of the most comprehensive training courses in the industry, covering all aspects of a successful leasing brokerage operation. The course emphasizes ethical best practices and provides step-by step examples of how to prospect, market and close leasing and financing transactions. The training class is your introduction to Scott Wheeler as a mentor and facilitator who will work with you indefinitely to ensure your success in the industry. (Travel expenses to and from Baltimore area class will be the responsibility of the participant).

Automation Tools: Your investment will include multiple automation tools including:

- A lap-top computer.
- A customized Customer Contact Management (CRM) software package.
- Access to down loadable leads.
- Lease Pricing Software.
- One year web site & email hosting.

Marketing Materials: Your investment will include the following marketing materials:

- Your first supply of business cards.
- Your first supply of customized marketing brochures.
- Marketing letters and forms pre-loaded in your CRM system.

Access to Funding Sources: Wheeler Business Consulting will act as your initial conduit to funding sources. The objective is to quickly establish your independence and your direct relationship with national funders. Our relationships will help you immediately fund transactions and to establish long lasting relationships with premier funding sources in the industry.

One-on-One Coaching

Your investment will include weekly One-on-One coaching sessions with Scott Wheeler for a minimum of six months.

Sponsorship and membership dues: Your investment will include sponsorship and your first year's dues in a national leasing association to ensure your connection with the industry, premier funding sources, and other leasing professionals. Your involvement in the association will allow for initial contacts which could lead to industry leadership roles in the future.

